

Proposal Summary
Service & Overhead Door Maintenance
RFP-RH-15-039

Awarded to 189 Vendors solicited via MITN	Pioneer Door Company 1100 S Lapeer Road Oxford MI 48371 Greg/Beth 248.628.6230	KVM Door Systems 24387 Sorrintino Court Clinton Township, MI 48035 Michael Keighley 586.790.4540
Note: Location 10 -has no annual maint.		
Pricing:		
City of Rochester Hills - Location 1	\$60.00 1-powered door	\$65.00 1-powered door
Fire Station #1 - Location 2	\$190.00 6-powered doors	\$210.00 6-powered doors
Fire Station #2 - Location 3	\$130.00 4-powered doors	\$175.00 4-powered doors
Fire Station #3 - Location 4	\$130.00 4-powered doors	\$140.00 4-powered doors
Fire Station #4 - Location 5	\$100.00 3-powered doors	\$105.00 3-powered doors
Fire Station #5 - Location 6	\$130.00 4-powered doors	\$140.00 4-powered doors
DPS Garage - Location 7	\$800.00 25-powered doors	\$875.00 25-powered doors
VHJ Cemetery - Location 8	\$60.00 1-powered door	\$65.00 1-powered door
Borden Park - Location 9	\$190.00 6-powered doors	\$210.00 6-powered doors
Spencer Park - Location 11	\$160.00 3-powered doors	\$105.00 3-powered doors
OCSO - Location 12	\$60.00 1-powered door	\$65.00 1-powered door
TOTAL	\$2,010.00	\$2,155.00
Parts/Materials % over Dealer Cost:	40% over dealer cost	15% over dealer cost
Scheduled Service Calls:		
Labor Rate/per ___ hour	\$100 per 1 hour	\$100 per 1 hour
Labor Rate/per ___additional hour	\$100 per 1 hour	\$100 per 1 hour
Trip Charge each	\$0.00	\$0.00
Emergency Service Calls:		
Labor Rate/per ___ hour	\$100 per 1 hour	\$100 per 1 hour
Labor Rate/per ___additional hour	\$100 per 1 hour	\$100 per 1 hour
Trip Charge each	\$0.00	\$0.00
After Hrs/Weekend Service Calls:		
Labor Rate/per ___ hour	(left blank)	\$100 per 1 hour
Labor Rate/per ___additional hour	(left blank)	\$100 per 1 hour
Trip Charge each	(left blank)	\$0.00
Any other charges? If yes, identify	For jobs that require 2 technicians the labor rate is \$150 per one hour and \$10 per one hour additional. This would be for jobs where one technician could not complete if alone	None
Firm Established:	(left blank)	1996
Years in Business:	(left blank)	19 years
Type of Organization:	S Corp	Corporation
How many yrs providing these types of svcs:	21 years	19 years
Full-time employees:	8 full time	20 full time
Part-time employees:		18 part time
Experience & financial capability:	Have provided overhead and entry door service by qualified technicians for over 21-years	Financial statement provided; current emer .76; drug screening, OSHA 30, full time service manager, GPS tracked vehicles; 10 service trucks
5-references:	Provided.	Provided.
List of subcontractors:	No sub contractors	No sub contractors
Work Plan:	To perform repairs and maintenance as needed for the City of Rochester Hills. Provide new overhead doors and operators if needed.	Provide exceptional service at a fair price; provide quick response time; KVM stand behind its work.
Emergency-after hours procedure:	Provided	Provided
How many miles is your facility from RH?	16-miles	15-miles
Response time for routine services:	1-4 hours if same day request; otherwise 24 hours	1-4 hours
Response time for emergency services:	1-2 hours	1-2 hours
Warranty parts, labor and installation:	One year labor warranty - manufacturer warranty on materials	1 year parts and labor on new equipment; 90 days for labor provide for service.
Preferred payment method	ACH	ACH
Exceptions/substitutions/deviations:	(left blank)	None
Can you meet Insurance requirements:	Yes	Yes
Provided Hold Harmless:	Yes	Yes
Provided W-9:	Yes	Yes
Additional comments:	none	none