

Awarded to Phoenix Environmental		
SFQ-RH-12-085		
Third Party Class A, B and C Operator Training, and Tank Inspection and Repair Services		
	Testing Engineers & Consultants Inc.	Phoenix Environmental
	1343 Rochester Rd.	11042 Hi Tech Dr
	Troy, MI 48099	Whitmore Lake, MI 48189
Item 1: Class A Operator	\$1500.00/site/yearly fee	\$125/site/yearly fee
Item 2: Class B Operator	\$500.00/site/quarterly fee	\$265.00/site/quarterly fee
Item 3: Class C Operator Training		
Option 1 (per session):		
Min # attendees/course	1	1
Max # attendees/course	100	40
No. Days Training	1	dependent on # to be trained
No. Hours Training	2	1/2 hr per session
Cost per session	\$500.00	\$250.00
Option 2 (per person):		
Min # attendees/course	1	0
Max # attendees/course	100	20,000
No. Days Training	1	365 online format
No. Hours Training	2	unlimited online
Cost per attendee	\$150.00	\$10.00 per user +\$100.00 setup fee per site
Optional Services		
Additional fee schedule submitted	Yes - Only for Operator A and B	No
Dearborn-Fuel Pump Calibration	\$95.00 per pump	\$65.00 per pump
Additional Costs		
Labor Rate for Repairs		
Labor rate (straight time, weekdays)	\$70.00 per hour	\$90.00 per hour
Labor rate (OT, evening, weekends, holidays)	\$100.00 per hour	\$120.00 per hour
Surcharge to Contractor's cost for repairs	10%	15%
Additional Comments:		
Identify the employee responsible for performing Class A duties:	Identified	Identified
Identify the employee responsible for performing Class B duties:	Identified	Identified
References:	Provided	Provided

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	Oscar Larson Co	Arch Environmental Group, Inc
	10100 Dixie Hwy	23937 Research Drive
	Clarkston, MI 48348	Farmington Hills, MI 48335
Item 1: Class A Operator	\$500/site/yearly fee	\$485/site/yearly fee +\$1245 1st yr setup fee
Item 2: Class B Operator	\$250.00/site/quarterly fee	\$235.00/site/quarterly fee
Item 3: Class C Operator Training		
Option 1 (per session):		
Min # attendees/course	1	0
Max # attendees/course	30	0
No. Days Training	1	
No. Hours Training	1	30 minutes
Cost per session	\$400.00	\$445.00
Option 2 (per person):		
Min # attendees/course		
Max # attendees/course		
No. Days Training		
No. Hours Training		
Cost per attendee		
Optional Services		
Additional fee schedule submitted	No	No
Dearborn-Fuel Pump Calibration	\$150.00 per pump	\$70.00 per pump
Additional Costs		
Labor Rate for Repairs		
Labor rate (straight time, weekdays)	\$75.00 per hour	\$70.00 per hour
Labor rate (OT, evening, weekends, holidays)	\$112.50 per hour	\$90.00 per hour
Surcharge to Contractor's cost for repairs	20%	cost + 20%
Additional Comments:	Due to the large variance in site size, location, and amt of equipment the price per site is not as copetitive in some instances as it could have been	After initial training new employees will be trained at each quarterly review at no additional cost (5 or less)
Identify the employee responsible for performing Class A duties:	Will provide at time of contract	Identified
Identify the employee responsible for performing Class B duties:	Will provide at time of contract	Identified
References:	Provided	Provided

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	RW Mercer Company	Matzak
	12502 Globe	59187 North Ave
	Livonia, MI 48150	Ray Twp, MI 48096
Item 1: Class A Operator	\$500 yearly fee	No Bid
Item 2: Class B Operator	\$250.00 quarterly fee	\$5900.00 quarterly fee
Item 3: Class C Operator Training		
Option 1 (per session):		
Min # attendees/course	2	1
Max # attendees/course	10	10
No. Days Training	1	
No. Hours Training	8	1
Cost per session	\$150.00	No charge
Option 2 (per person):		
Min # attendees/course		1
Max # attendees/course		10
No. Days Training		
No. Hours Training		1
Cost per attendee		No charge
Optional Services		
Additional fee schedule submitted	Yes	No
Dearborn-Fuel Pump Calibration	See pricing schedule for fees	\$25.00 per pump
Additional Costs		
Labor Rate for Repairs		
Labor rate (straight time, weekdays)	\$68.00 per hour	\$75.00 per hour
Labor rate (OT, evening, weekends, holidays)	\$102.00 per hour	\$112.50 per hour
Surcharge to Contractor's cost for repairs	20%	20%
Additional Comments:		
	Travel charged @ \$.75 per mile for hourly repairs	
Identify the employee responsible for performing Class A duties:	Identified	N/A
Identify the employee responsible for performing Class B duties:	Identified	Identified
References:	Provided	Provided