

RFP-RH-11-058 Heating/Air Conditioning Maintenance Services																				
Awarded to K & S Ventures , most responsible, responsive vendor submitting proposal that best meets the needs of the City. 339 contractors solicited via MITN							K & S Ventures 2653 Auburn Road Auburn Hills MI 48326 Randy Blomberg 248.299.4212							North Star Mechanical Inc 50650 Corporate Drive Shelby Township MI 48315 John DesJardins 586.939.0070						
Listed 5-service accounts for 3-yrs:							Provided							Provided						
1 1/2 times normal hourly rate after ? Hrs of wk or days:							All day Saturday, after 5:00 pm or 8 hours of continuous work on weekdays							Overtime occurs anytime after 8 hours of work or after 4:30 pm, weekend & Holidays						
2 times normal hrly rate after ? Hrs of work or days:							All day Sunday and holidays, after 5:00 pm or 8 hours continuous on Saturdays.							No double-time is charged.						
Holiday pay is what % over normal hourly rate?							100%							1 1/2 times hourly rate						
Trip charge? Any other charges?							No							Yes \$65 trip charge per truck travel to location.						
Additional increase:							No							No						
HVAC Mechanic							Name							Name						
							Mon-Fri 8am-5pm							Mon-Fri 8am-5pm						
							Mon-Fri after 5pm							Mon-Fri after 5pm						
							Hourly Rate Saturday							Hourly Rate Saturday						
							Hourly Rate Sunday							Hourly Rate Sunday						
							Hourly Rate Holiday							Hourly Rate Holiday						
							License Number							License Number						
							Yrs of Exp.							Yrs of Exp.						
HVAC							75.00 112.50 112.50 150.00 150.00							SS \$75.00 \$112.50 112.50 112.50 attached						
Hourly rate for all our HVAC personnel																				
Journeyman (HVAC Mechanic)							Name							Name						
							Mon-Fri 8am-5pm							Mon-Fri 8am-5pm						
							Mon-Fri after 5pm							Mon-Fri after 5pm						
							Hourly Rate Saturday							Hourly Rate Saturday						
							Hourly Rate Sunday							Hourly Rate Sunday						
							Hourly Rate Holiday							Hourly Rate Holiday						
							License Number							License Number						
							Yrs of Exp.							Yrs of Exp.						
HVAC							75.00 112.50 112.50 150.00 150.00							VB 75.00 112.50 112.50 112.50 112.50 attached						
Hourly rate for all our HVAC personnel														PD 75.00 112.50 112.50 112.50 112.50 attached						
														JD 75.00 112.50 112.50 112.50 112.50 attached						
Apprentice (HVAC Mechanic)							Name							Name						
							Mon-Fri 8am-5pm							Mon-Fri 8am-5pm						
							Mon-Fri after 5pm							Mon-Fri after 5pm						
							Hourly Rate Saturday							Hourly Rate Saturday						
							Hourly Rate Sunday							Hourly Rate Sunday						
							Hourly Rate Holiday							Hourly Rate Holiday						
							License Number							License Number						
							Yrs of Exp.							Yrs of Exp.						
HVAC							65.00 97.50 97.50 130.00 130.00 n/a n/a							JW \$60.00 \$90.00 90.00 90.00 90.00 n/a n/a						
														BK \$60.00 \$90.00 90.00 90.00 90.00 n/a n/a						
														DC \$60.00 \$90.00 90.00 90.00 90.00 n/a n/a						
Other Personnel							Name							Name						
							Mon-Fri 8am-5pm							Mon-Fri 8am-5pm						
							Mon-Fri after 5pm							Mon-Fri after 5pm						
							Hourly Rate Saturday							Hourly Rate Saturday						
							Hourly Rate Sunday							Hourly Rate Sunday						
							Hourly Rate Holiday							Hourly Rate Holiday						
							License Number							License Number						
							Yrs of Exp.							Yrs of Exp.						
BMS							90.00 135.00 135.00 180.00 180.00							n/a						
Rate for building management specialists																				
Exceptions to above chart							see above													
Provide the % markup from Contractor's cost to be charged to the Owner for any materials replaced or repaired.							20%							15%						
Percentage of business construction oriented versus maintenance oriented.																				
Construction							50%							15%						
Service							50%							85%						
Acknowledge minimum 1-yr warranty parts/labor:							Yes													
Comments and/or exceptions:														Yes						
Number of Years in Heating/AC contracting business.							21-years							23-years						

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City of RH Building Dept registration # as a licensed mechanical contractor						
Provided emergency procedure	K & S Ventures has a technician available 24-hours per day, 7 days a week, with a second technician on standby to handle any HVAC emergency situation. After hours calls are routed through our answering service to the designated on-call technician with a maximum one (1) hour response time. Tx provided.					24/7/365 Maint Response/Call Center provides technical support and the capacity to receive & track calls at all hours. Through the center, we focus resources to prevent system failures, limit the inconvenience to city employees and patrons, and preclude premature damage or deteriorations of the mechanical systems.
Type of Organization:	Corporation					
How many yrs providing said contract. svcs.?	21 years					23-years
How many full-time employees?	13 full time					24 full time
How many part-time employees?	3 part time					zero
Experience and financial capability provided?	K & S Ventures has been in business for over 20-years providing HVAC services. We hold multiple contracts similar in scope to this RFP. We meet all insurance requirements and hold bonding capacity of up to \$1 million for contract awards.					attached
Who responsible for onsite supervision?	Provided					Provided
How many clients w/the type of svcs described?	Approx a dozen clients & perform work for dozens more on a non-contractual basis.					Over 40
List of Subcontractors:	Do not anticipate using any sub-contractors.					Done expect subcontractors to be used; if subcontractor used, City will be notified.
Included Hold Harmless Agreement?	Yes					Yes
Provided a completed W-9?	Yes					Yes
Can you meet the City's Insurance requiremts?	Yes					Yes

RFP-RH-11-058 Heating/Air Conditioning Maintenance																								
Awarded to K & S Ventures , most responsible, responsive vendor submitting proposal that best meets the needs of the City.					Bumler Mechanical Inc 6260 18 1/2 Mile Road Sterling Heights MI 48314 Randal Pagel, Jr. 586.731.0028					RW Mead & Sons Inc 33795 Riviera Fraser MI 48026 John Mora 586.296.3650														
339 contractors solicited via MITN																								
Listed 5-service accounts for 3-yrs: Provided										Provided														
1 1/2 times normal hourly rate after ? Hrs of wk or days: \$141.75 after 8 hour Mon-Fri & all day Saturday & Sundays										Monday through Friday after 4:30pm and on Saturdays for 8 hours														
2 times normal hrly rate after ? Hrs of work or days: Holidays only										Saturdays after 8 hours of work. All day Sundays & Holidays														
Holiday pay is what % over normal hourly rate? See Above 200%										92%														
Trip charge? Any other charges? Yes * no trip charge for Maint. Agreement customers - trip charge is port to port										Yes \$40 complete trip charges, port to port														
Additional increase: Yes additional charges, solder/weld \$15.00, reclaim \$25.00, Vacuum \$15.00										Yes, Fuel Surcharge \$15.00 per tech per day														
Propress \$50.00 etc, complete list available upon award of bid																								
HVAC Mechanic																								
Name					Mon-Fri		Mon-Fri		Hourly Rate			License	Yrs of	Name	Mon-Fri		Mon-Fri		Hourly Rate			License	Yrs of	
					8am-5pm		after 5pm		Saturday	Sunday	Holiday	Number	Exp.		8am-5pm		after 5pm		Saturday	Sunday	Holiday	Number	Exp.	
					7am-3:30pm		after 3:30pm																	
BM					94.50		141.75		141.75	141.75	189.00	upon award	7 plus											
RM					94.50		141.75		141.75	141.75	189.00	upon award	20 plus											
RL					94.50		141.75		141.75	141.75	189.00	upon award	20 plus											
Standard Technician hours are from 7am-3:30 pm																								
Journeyman (HVAC Mechanic)																								
Name					Mon-Fri		Mon-Fri		Hourly Rate			License	Yrs of	Name	Mon-Fri		Mon-Fri		Hourly Rate			License	Yrs of	
					8am-5pm		after 5pm		Saturday	Sunday	Holiday	Number	Exp.		8am-5pm		after 5pm		Saturday	Sunday	Holiday	Number	Exp.	
All labor rates are the same as listed above for HVAC Mechanic															BC	72.00		102.00		102.00	138.00	138.00	***	42 yrs
															DN	72.00		102.00		102.00	138.00	138.00	***	33 yrs
															AP	72.00		102.00		102.00	138.00	138.00	***	12 yrs
															***License numbers available upon request.									
Apprentice (HVAC Mechanic)																								
Name					Mon-Fri		Mon-Fri		Hourly Rate			License	Yrs of	Name	Mon-Fri		Mon-Fri		Hourly Rate			License	Yrs of	
					8am-5pm		after 5pm		Saturday	Sunday	Holiday	Number	Exp.		8am-5pm		after 5pm		Saturday	Sunday	Holiday	Number	Exp.	
All labor rates are the same as listed above for HVAC Mechanic																								
Other Personnel																								
Name					Mon-Fri		Mon-Fri		Hourly Rate			License	Yrs of	Name	Mon-Fri		Mon-Fri		Hourly Rate			License	Yrs of	
					8am-5pm		after 5pm		Saturday	Sunday	Holiday	Number	Exp.		8am-5pm		after 5pm		Saturday	Sunday	Holiday	Number	Exp.	
n/a																								
Exceptions to above chart																								
Provide the % markup from Contractor's cost to be charged to the Owner for any materials replaced or repaired.					15%										Minus Fifteen Percent from List									
Percentage of business construction oriented versus maintenance oriented.																								
Construction					70%										60%									
Service					30%										40%									
Acknowledge minimum 1-yr warranty parts/labor:					Yes, 1 year parts, 1 month labor.										Yes									
Comments and/or exceptions:																								
Number of Years in Heating/AC contracting business.					65-years										35-years									

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City of RH Building Dept registration # as a licensed mechanical contractor		upon award																			
Provided emergency procedure		Call xxx to speak w/dispatcher to contact you immediately, We provide emerg service btwn scheduled prev maint calls, Monday thru Sunday, including holidays, 24-hours per day to minimize downtime. Emergencies will be determined by the Client & Bumler Mechanical Inc & will be billed on a T&M basis. ***Maintenance Agreement customers will receive preferential service during peak service times.										All after hour service calls are handled by an answering service when calling RW Mead & Sons direct. Answering service will notify on-call personnel and a service technician will be dispatched.									
Type of Organization:		Corporation										Corporation									
How many yrs providing said contract. svcs?		65-years										35 years									
How many full-time employees?		86 years										38 full time									
How many part-time employees?		None										zero									
Experience and financial capability provided?		attached																			
Who responsible for onsite supervision?		Provided										Provided									
How many clients w/the type of svcs described?		One Hundred Plus										Seventy Five									
List of Subcontractors:		Information available upon award of bid										Aero Filter Inc									
Included Hold Harmless Agreement?		Yes										Yes									
Provided a completed W-9?		Yes										Yes									
Can you meet the City's Insurance requiremts?		Yes										Yes									